



Shoreline Oil Detection System

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Our Team

- ▶ James Kennedy, CEO
 - Project management and software
- ▶ Ahmed Saleh, COO
 - Market research
- ▶ Ned Tobin, CFO
 - Finances and prototype construction
- ▶ Farid Mabrouk, CTO
 - Electronic circuitry and design

Agenda


- ▶ Introduction
- ▶ Background
- ▶ Technical Features
- ▶ Future Development
- ▶ Production costs
- ▶ Project Financing
- ▶ Learning Experiences
- ▶ Conclusion
- ▶ Q&A

Introduction

Background
Features
Future
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Experiences
Conclusion


- ▶ Shoreline Oil Detection System
- ▶ Strategically placed along coastline
- ▶ Advanced warning to help protect
 - Coral reefs
 - Marshland
 - Shallow water creatures





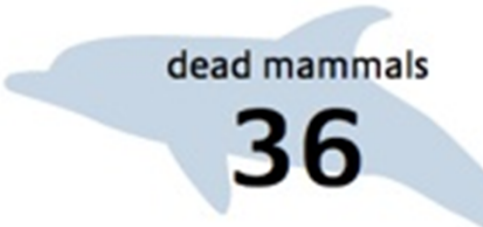
dead birds

658



dead sea turtles

279



dead mammals

36

Previous Oil Spills

Background
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- ▶ Deep Water Horizon Oil Spill (2010)
 - 90 other rigs in the Gulf of Mexico
 - 1.7million barrels per day
 - 187 billion m³ of gas per day

- ▶ Exxon Valdez Alaska Oil Spill (1989)
 - 750 thousand barrels of crude (120M Litres)
 - 28000 km² of ocean
 - Complications
 - Helicopter, plant, or boat

Current Solutions

▶ Optical Detection – Slick Sleuth



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Current Solutions

► Satellite Images

International Space Station



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Current Solutions

► Photography/sighting

- Requires aircraft
- Severly limited by
 - Weather
 - Daylight



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Our Goals

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- ▶ **Self-sufficient**
 - Rechargeable, battery-powered
- ▶ **Portable**
 - Easy to transport and install
- ▶ **Wireless**
 - Does not need to be checked
 - Operator can be anywhere
- ▶ **Accurate**
 - Real-time response

Detection Theory

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- ▶ Sensor design based on Conductivity
 - Two electrodes placed on water's surface
- ▶ Current between the two electrodes changes
 - Dependant on what medium they are conducting through
- ▶ Sensor outputs to microcontroller
 - Analyzes readings and reacts as necessary

Digital Electronics

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- ▶ Arduino Mega 2560 microcontroller
- ▶ SM5100B Cellular Shield
 - Read from oil sensor
 - Control battery recharging
 - Send operator alerts using SMS message



Construction

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- ▶ 45cm² PVC tubing (plumbing)
- ▶ 22x11x18cm waterproof case
- ▶ Rubber coated metal grill



Deployment

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- ▶ Coast lines, Coral Reefs, Oil Rigs
 - Sensitive areas
- ▶ Installation team
 - Setup, secure, and test
- ▶ Operations team
 - Receive service alerts from device

Future Development

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- ▶ Satellite transmission
 - Doesn't require SMS bad signals
 - Accurate position tracking
- ▶ Electrode materials
 - Floating
 - Non-corrosive
- ▶ Maintenance alerts
 - Alert maintenance team of faults
 - More test points



Timeline

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- ▶ 3 ½-month development cycle
 - Research, prototype, and test
- ▶ Regular deliverables
 - Full group check-in on weekly intervals
 - Progress reports to instructors
- ▶ Collaborative process
 - Entire team involved in each aspect

Competitive Advantage

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- ▶ Small, lightweight
 - Easy to place anywhere
 - No installation equipment
- ▶ Alert notification
 - SMS Alert
- ▶ Self contained system
 - Very low deployment cost
 - No special antennas or base units

Financing

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- ▶ Engineering Student Society Fund
 - \$350.00
- ▶ ENSC 440 fund
 - Small parts



Costs & Budget

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Processing	\$215.83
Frame/Construction	\$65.15
Elec Components	\$76.98
Total	\$357.96

Funding	\$350.00
Self-financed	\$7.96
Estimated Budget	\$440.00

Revenue Breakdown

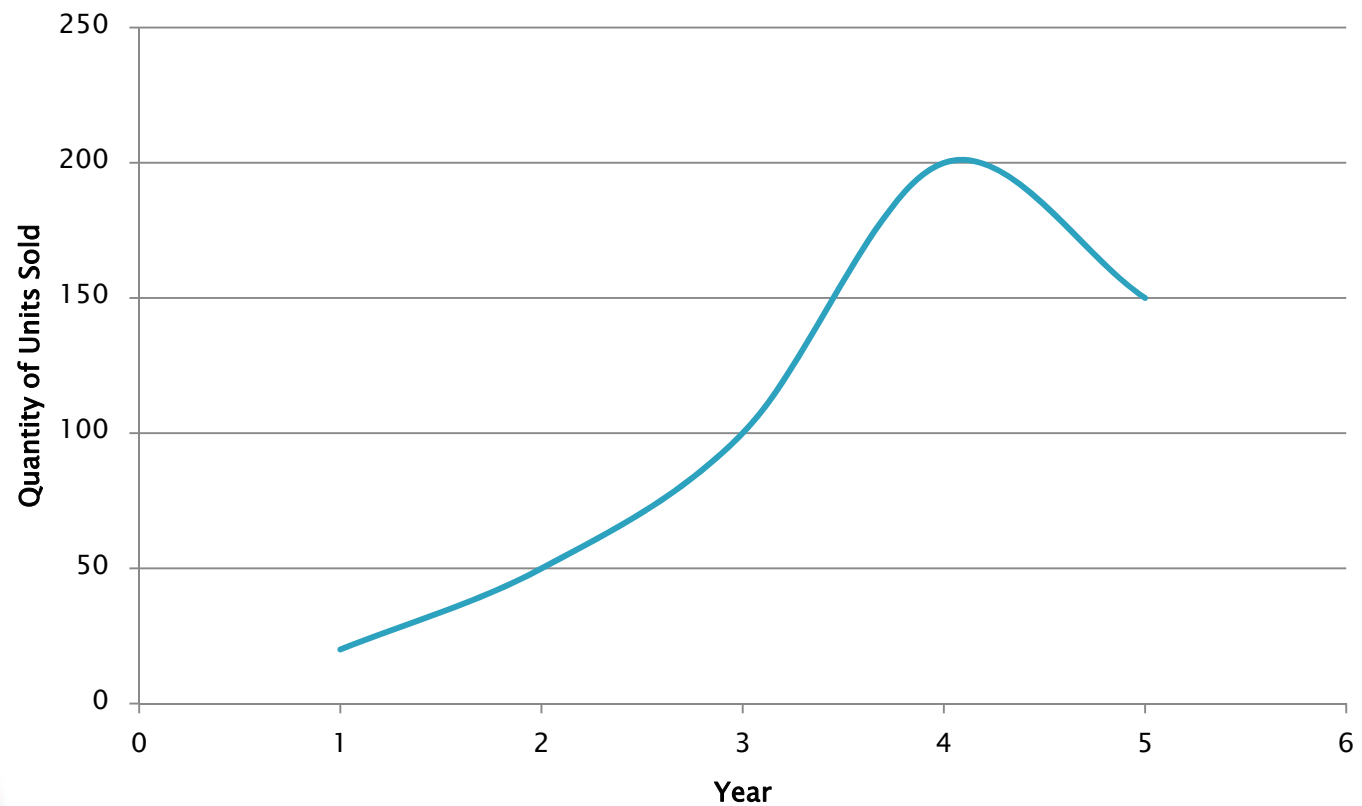
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Build Cost/Unit	\$357.96
Sales Charge/Unit	\$5000.00
Profit/Unit	\$4642.04
Maintenance Charge/Month	\$500.00
Maintenance Charge/Year	\$6000.00

Distribution & Sales

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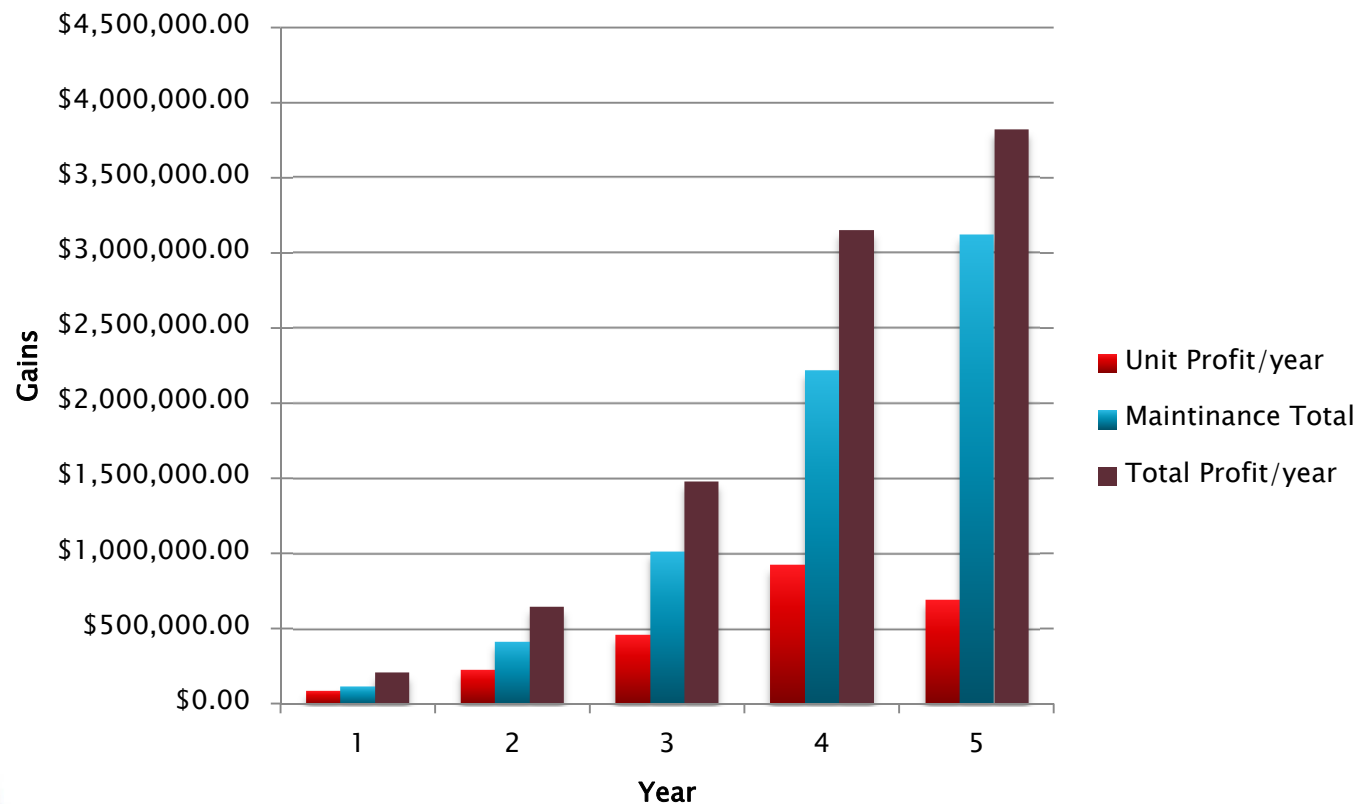
Sales Forecast



Revenue Forecast

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5-Year Forecast



Complications / Advice

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- ▶ Improper data specifications
 - Miscalculated Power requirements
 - Triple check data specs
- ▶ Equipment failure
 - Faulty SMS board, microcontroller
 - Test components ASAP
 - Return dates expire
- ▶ Returning parts
 - Lee's Electronics
 - Home Depot



Advice on Research

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- ▶ Research and documentation
 - Keeping it organized!
- ▶ Competitors quotes (secrets)
 - Nobody wants to tell you price
- ▶ Market research & Surveys
 - Nobody has time
- ▶ Don't Panic!

Acknowledgements

- ▶ Professor John Bird
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- ▶ Professor Michael Sjoerdsma
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Q/A?



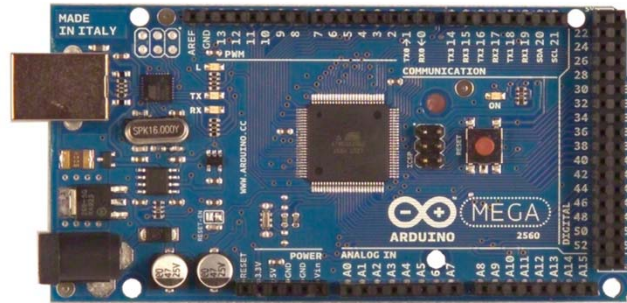
Information Sources

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Low Level System Detail

- ▶ Arduino Mega 2560 microcontroller



- ▶ SM5100B Cellular Shield



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